

Curriculum Vitae

PERSONAL INFORMATION

Name	Silvina Graciela Pereira Marques
Company Name	STC B.V.
Company Address	Lloydstraat 300, 3024 EA Rotterdam- NL PO Box 63140, 3002 JC Rotterdam- NL
Telephone	+31 10 4486478/ +31 6 127 409 52
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E-mail	Pereira@stc-r.nl
Nationality	Netherlands
Date of Birth	11-09-1968

CURRENT POSITION

Area Manager Latin-America

EDUCATION AND TRAINING

Institution: National University of Rosario, Argentina
Period: 1990-1996
Degree: Lawyer. Specialisations in Public and Private Law, as part of the Master program Law and Social Sciences.

PERSONAL SKILLS AND COMPETENCES

Lawyer;
(International) Project Management for the port, shipping, transport and logistics areas, focussing on training, education, research and consultancy.

Languages

	- Ability to read	- Ability to write	- Ability to speak
Spanish	Native	Native	Native
English	Fluent	Fluent	Fluent
Dutch	Fluent	Fluent	Fluent
Portuguese	Fluent	Average	Average

SOCIAL SKILLS AND COMPETENCES

Mrs. Silvina Pereira Marques was born in Argentina, lived for three years in the United States of America and lives and works since 10 years in the Netherlands.

ORGANISATIONAL SKILLS AND COMPETENCES

Lawyer;
Area Manager Latin-America
(International) Project Management

TECHNICAL SKILLS AND COMPETENCES

MSWord, MSEXcel, MSPowerPoint

ARTISTIC SKILLS AND COMPETENCES

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OTHER SKILLS AND COMPETENCES	<p>Followed and given courses and seminars:</p> <ul style="list-style-type: none"> - Seminar about innovation in the education sector, <i>given</i> for the HydroIndustria in Guatemala City (Guatemala). - Seminar "The Netherlands Maritime Sector", <i>given</i> in Santiago de Chile (Chile). - Project Management-Prince II course, <i>taken</i> by the APM Group (U.K.). - Courses Cargador I and II, <i>taken</i> by STC-Group (the Netherlands). - Subject Matter Expert (SME) in maritime documentation and coordination of ships, training and coaching <i>given</i> by Maersk Line (the Netherlands). - Course for recovery of companies with financial and economical problems, <i>taken</i> at Foundation Juris (Argentina). - XXVI Course of Labour Law, <i>taken</i> at the Labour Lawyers Association of the city of Mar del Plata (Argentina). - XI National Meeting of Young Lawyers (F.A.C.A.), Subject: Public Services, <i>taken</i> at the Chamber of Lawyers of Rosario (Argentina). - Second Meeting of Agriculture subjects in law, <i>taken</i> at the Argentinean -Association of Agriculture and the National University of Rosario (Argentina). - <i>Attendance and public speaking</i> at the Chamber of the Judicial Process (Argentina). - Professor of Civil Law at the Catholic University of Rosario (Argentina).
Driving licence(s)	<p>-</p>
Membership of professional societies	<p>-</p>

WORK EXPERIENCE
Key Qualifications

Mrs Silvina Pereira Marques, having a background as lawyer, is working as Area Manager Latin-America at STC B.V., being in charge and responsible for all projects in the Latin-America region.

She is working in project management since October 2008.

Since this date she is working at the International Projects Bureau of the STC B.V. (first as Junior Project Manager, then as Project Manager, then as Senior Project Manager and currently as Area Manager Latin-America) and has taken part in several shipping, port and (maritime) transport related projects in: Brazil, Colombia, Chile, Argentina, Peru, Panama, Nicaragua, Guatemala, Singapore, Malaysia, Thailand, Indonesia and South Africa.

She has been especially involved in the legal aspects of these projects as well as in the integral project management.

Also project identification, investigation, analysis, evaluation and management have been elements of many assignments in the port, shipping, transport and logistics areas, focussing on training, education, consultancy and research.

She is also lecturer in legal matters and strategic management for Dutch and international students.

Before working as Project manager, she has gained a lot of maritime experience working during two years as coordinator of ships and expert in documentation at the Export Department of Maersk Line.

From 1996 until 2004 she has worked as independent lawyer in Argentina, specialised in business consulting for companies in all legal subjects: civil and commercial, labour and international commerce matters.

Employment Record

Since 2008

Location: Rotterdam, the Netherlands

Company: STC B.V.

Position: Area Manager Latin-America

Description:

Integral project management, coordination and legal aspects of all projects of the International Bureau of STC B.V. in Latin-America.

Legal matters of various STC B.V. projects worldwide.

Lecturing in legal matters and strategic management.

2006-2008

Location: Rotterdam, the Netherlands

Company: Maersk Line

Position: Coordinator and documentation expert- Subject Matter Expert

Description: Coordination of ships and documentation expert for the export department of Maersk Line. Training and coaching as Subject Matter Expert.

2006

Location: Rotterdam, the Netherlands

Company: Zadkine ROC

Position: Legal department trainee

Description: Legal department trainee by the educational institution ROC Zadkine Rotterdam.

2005

Location: Rotterdam, the Netherlands

Company: RaboBank

Position: Accountant assistance manager

Description: Accountancy assistance tasks.

1996-2004

Location: Rosario, Argentina

Company: Independent lawyer

Position: Lawyer

Description: Independent lawyer specialised in business consultancy for companies in different legal subjects: civil and commercial labour and international commerce matters.

SELECTED PROF. EXPERIENCE
Countries and years

2014- on going

Colombia: In charge of the development and implementation of a "Port, Transport and Logistics Centre of Excellence", a joint Venture of STC-Group and the "Universidad del Norte" (Barranquilla, Colombia). This project included the legal constitution and establishment of a new non-profit organization. The development and implementation phases of this project is supported by a subsidy of the Dutch government.

2014- on going

Colombia, Chile, Peru and Indonesia: Development, implementation and project management of the 4-months specialization program "Manager Port Operations", preceded by an specialized Maritime English course.

Customers: Becas Chile (Ministry of Education of Chile), SPRC/Contecar (main terminal operators in Cartagena, Colombia), APN (Port Authority of Peru) and WIKA (Biggest construction company of Indonesia).

2014- on going

Colombia: Project management related to the execution and implementation of two training programs for SENA (National Educational Service of Colombia): Port Facility Security Officer program for instructors and Introduction to Vessel Traffic Management Systems for instructors.

2009-ongoing

Colombia: Project management Fact Finding, Inception Report, 1-year operational plan and 5-years strategically plan for the implementation of a Port Training Centre for SPRC (Port of Cartagena). Management in other projects executed for the same customer: "Training of operators in Rotterdam", "Management Educational Program in Rotterdam", "Understanding the business Tugboats in Colombia".

2014

Colombia: Project management in the consultancy program "Investing in human capital to promote the business development and business climate for the transport and logistics sectors" executed for SENA (National Educational Service of Colombia).

2013-2014

Colombia: Legal expert in the study "Master plan for the rivers of Colombia, promotional and operational components", executed for DNP (National Department of Planning of Colombia). Project supported by the Inter-American Bank of Development.

2011- 2014

Indonesia: Project management and legal expert in the execution of an Fact Finding, Inception Report and Technical Assistance with the objective of establishing a Port Training Centre of Excellence for Pelindo II (Tanjung Priok Port).

2012-2013

Colombia: Project management in the development and execution of the "Upgrading the technical and pedagogical-didactic competences of the selected SENA instructors in the fields of transport and logistics", executed for SENA (National Educational Services of Colombia). Project supported by the Dutch Educational Organization NUFFIC.

2011

Chile: Project management in the project "Assessment of the operational processes and training in the terminal" as well as "Certification and training of instructors working for the terminal", executed for Ultraport.

2009

Colombia: Project management for the development and implementation of "Port Management" seminar for BASC (Business alliance for Secure Commerce).

2008-

Brazil: Legal expert for the establishment of an STC Port, Maritime and Logistics Training Centre in Suape (Pernambuco). Legal constitution of "STC-Brasil Ltda."

ADDITIONAL INFORMATION

Publications:

- "The new requirements of the shared effort based on the equity": Published by J.S. (Journal of theory and courts antecedents of the Province of Santa Fe, N° 48, p. 45 a 70).
- "About the understanding and application of the new legislation in economic problems of small and middle companies": Published by Zeus, Journal of 24.03.03, p. 2 a 5.
- "The charge to prove in trials related to people's health": Published: 11.06.2000, Jurisprudencia Argentina (J.A.) (Argentinean Jurisprudence).
- "Brief notions about professional fees": Published by J.S., "Revista de Doctrina y Jurisprudencia de la Provincia de Santa Fe" (Journal of theory and courts antecedents of the Province of Santa Fe), N° 56, p. 41/44.
- "Importance of the behavior of the parts on a judicial process": Published by Jurisprudencia Argentina (JA- 2004-I, fascículo 8); LexisNexis Jurisprudencia Argentina, Especial Number dated 26.05.04, p.s. 62 a 67).
- Book "Study of the development of the judicial process": Published in 30.09.04 by Editorial Juris.